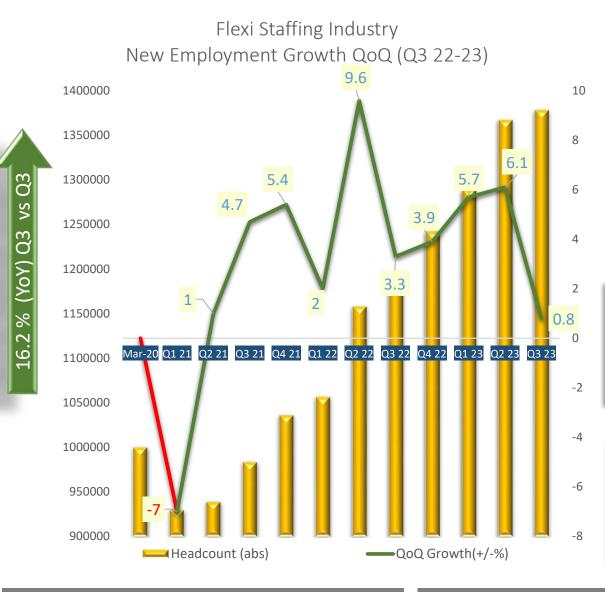
Indian Staffing Federation

Flexi Staffing Industry Staffing Employment Trends Report

Quarter 3 Report 2022-23



Staffing Industry YoY New Employment Growth stands at 16.2%; 0.8% QoQ (Q3 22-23)



>> Overall staffing industry witneesed a YoY growth at 16.2% (Q3 vs Q3 22)

ISF Members added **1.92 lakhs** New Formal Flexi Workforce in last four qtrs.

>>

>>

Overall staffing industry sustained a positive QoQ new employment growth at **0.8%** despite the cautious employment market in Q3 2022

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ISF Members represent **1.38 mn** Formal Flexi Workforce at the end of Q3 23 YoY (Q323 vs Q322): Staffing industry grew at 16.2% YoY

- The markets witnessed cautious hiring in Q322 as new employment growth was comparatively slower than previous quarters across sectors.
- Nett new employment generated with staffing Industry (represented by ISF members) in the last 4 qtrs, was 1.92
 lakhs indicating continued new employment demand in flexi staffing.
- General Staffing, that is employing from sectors like ecommerce, retail, BFSI, Tourism, manufacturing, hospitality witnessed a continued demand.
- IT Staffing witnessed a slow quarter, which is traditionally a slow Qtr, as many projects come to a close. However, the impact from global developments definitely have been an important event to watchout for.

Q323: QoQ Staffing industry grew at 0.8%

 Q323 (Oct- Dec 2022) maintained its growth trend at 0.8% in a cautious environment.

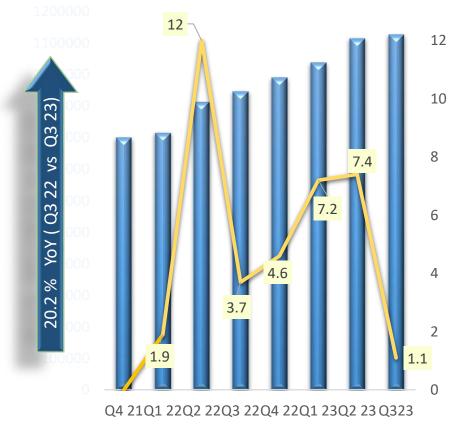


REFERENCE: YoY is the headcount growth between Q323 vs Q322

REFERENCE: Q323: Oct-Dec 22-23

General Staffing Industry maintains steady YoY growth 20.2% (Q3 2023 vs Q3 2022); QoQ growth at 1.1% in Q323





Headcount (abs) QoQ Growth(+/-%) —QoQ Growth(+/-%)

REFERENCE: Q323: Oct-Dec 22-23

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General Staffing industry contributed with QoQ new employment growth at 1.1% in Q323. Even as the growth trend was slower comprared to previous quarters, new employment generation continued.

>>

ISF members added **1.89 lakhs new** employment across General staffing roles in last rolling YoY.

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General Staffing Industry was primarily driven by FMCG, E-commerce, Tourism Manufacturing, Retail, Logistics, Banking, Insurance, Infrastructure etc.





IT Staffing Industry witnesses decline at -2.5% in Q323 and 4.7% (YoY) Q3 VS Q3

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IT Staffing Industry witnesses a slow down over last Qtrs, with a decline in nett headcount at - **2.5%** (Q3 23)



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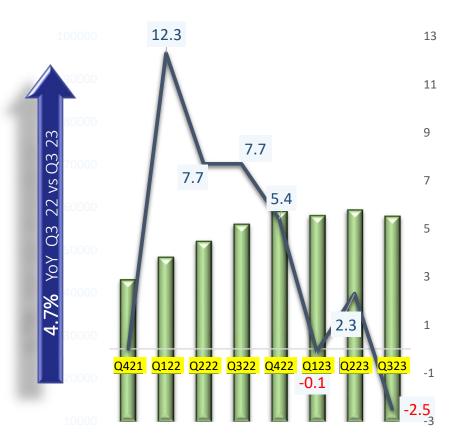
While Oct-Dec quarter is usually a lean period for the IT Staffing industry, the YoY 4.7% growth trend maintaining a positive.



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IT Staffing Industry continues to address the visible impact from global markets as employment slows down for majority of the IT Companies across markets, thus impacting Indian markets as well.

IT Staffing Industry Employment Growth Trend QoQ (Q323)



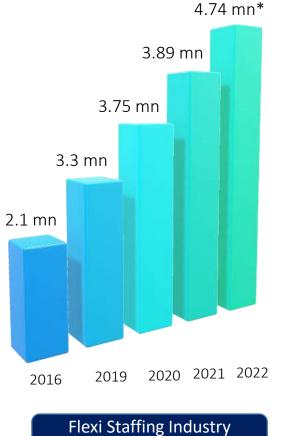
Headcount (abs)



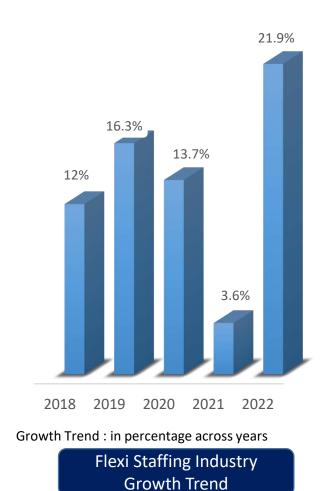
Staffing Industry Growth & Financial Contribution



Indian Flexi Staffing Industry Size: 2022



Headcount Growth



*Calculations are derived based on estimated growth patterns of ISF members

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