

INDIAN STAFFING FEDERATION

Webinar Report

IT Staffing -Is it the right time to expand

10th February, 2022



ABOUT THE WEBINAR

Indian IT Staffing Industry is witnessing an unprecedented double digits growth with the digitisation drive across industries that is likely to set the bar higher with each passing Qtr. As this is termed the 'golden times' for the industry, many are seeking to steer/evolve their business towards the same. However, is this growth unidimensional?

Our experts would like to share their understanding and suggest parameters that can help to gauge the readiness of sustaining through the momentum. The discussions will engage with insights on a business opportunity that will help capitalize opportunities and address challenges that may be expected while considering diverting/including IT staffing business in your portfolio.

Indian Staffing Federation invites you for this sapient session with our industry experts. The session was **Held on 10th February, 2022**; from 1700 hrs to 1800 hrs.

The webinar witnessed 202 registrations and 110 participants from multiple organizations and were extremely satisfied with the content and topics covered. The participants were from all the departments of the organizations primarily CEO's, HR Heads, Sr. management, founders, directors, VP's, etc.



Session Chair –



Mehul Shah – Board Member, Indian Staffing Federation; (Chair IT Chapter)

Mehul Shah is Managing Director at Collabera, India. He serves in the Executive Leadership Team to form overall strategy for Collabera. Currently Heading the International Business and US Professional Services Outsourcing for Collabera Group of Companies. Mehul envisions all the business operation of Collabera to transform and optimize quality at competitive cost to Collabera's client by using the outsourcing strategy.

Specialties: Strategy, International Business, Outsourcing, Operations, P&L Management. ...Read More

Session Speakers –



Sanju Ballurkar- Board Member, Indian Staffing Federation; (President-Experis IT, ManpowerGroup, India)

Over 25 years of cross-functional experience (including 10 years in USA) spanning Engineering & Product Development, Information Technology Services, Business Operations and P&L Management.

Worked as C-Level executive in the following roles during past seven years:

- → COO at Magna Infotech
- → Chief Innovation Officer at Quess Corp
- → CEO at Magna Infotech
- → Member, Board of Directors at Conneqt Business Solutions Limited (formerly Tata Business Support Services)
- → President, Experis, ManpowerGroup India.. Read More





Ramesh Alluri Reddy – Corporate Member, Indian Staffing Federation; (Director Professional Staffing and Digital Business Solutions, The Adecco Group)

Business head with responsibility of leading multi million Euro portfolios across Digital businesses and Professional staffing. Lead the Digital business solutions business for IT, Professional staffing business across IT and Engineering, International outsourcing, Payroll outsourcing, US staffing and lead the captives set up for the Adecco group.

Technology Thought Leader in Big Data, AI & Analytics space with cumulative experience of 22 years with expertise in growing independent BU's, running P&L, Technical sales leadership, setting & building practices, delivery management & operations management across multiple regions & geographies in various global roles for global service organizationsRead More



Prakashh Bihani - Member, Indian Staffing Federation; (Founder & CEO, Assort Staffing Services (P) Ltd)

A young mind with 15 years of experience. Master in Marketing from Mumbai university. A passionate entrepreneur with experience in setting up organisation from scratch and taking to the next level. Having exposure to domestic staffing as well as USA IT Staffing. Enjoy networking and learning new things every day. Read More



Important Questions discussed during webinar

- ➤ How transition can happen from general staffing to IT Staffing?
- > Is it the right to grow your business?
- What kind of talent is required to scale up?
- Where to invest?
- > Focussing on the Automation .
- Where are growth potential and skills to look for ?
- > How to grasp the opportunity without taking a hit on revenue?





ABOUT INDIAN STAFFING FEDERATION

Indian Staffing Federation is the apex body representing contract staffing companies, formed to provide a platform for recognized employment, work choice, social security and health benefits for the temporary workforce. Over 110+ members of the federation have generated employment for over 9 million employees over the last 10 years and currently employ over 1 million flexi staff annually.

Indian Staffing Federation has been formed with one common goal - Staffing India's Growth. The purpose of ISF is to enhance long-term growth of the staffing industry and to ensure its continued ability to make positive contributions to the economy and society. The principal focus of the Federation's activities is to strengthen triangular employment relationships, in which the staffing company is the employer of the temporary worker, who works under the supervision of the user company.



100+ Members



60,000+ Companies



Employed 9MN over 10 Yrs



Currently Employing 1.1 MN



Market Size 71,400 Cr*



